

## Fraud in Higher Education in a Post-Pandemic World









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In 2022, Katja accepted a position as Principal, Public Sector, Audit, Risk & Compliance with Diligent, formerly Galvanize and ACL. Previously, Katja was with the Auditor's Office at the City and County of Denver for 10 years, one of the largest local government auditing shops in the country, starting as Senior Auditor and getting progressively promoted to Audit Director. She also worked for almost three years for the Legislative Service Office of the State of Wyoming as a Performance Evaluator.

Katja has two master degrees in Political Science and Environmental Policy and got an audit analytics certificate from Rutgers University. She managed several performance, IT, and financial audit teams, as well as an audit analytics team. During her time with the City and County of Denver, Katja's teams won multiple awards by the Association of Local Government Auditors. Katja was also the Chair of the Professional Issues Committee dealing with auditing standards for the Association of Local Government Auditors.

Katja is now working with Diligent to use her extensive auditing knowledge in the public sector and apply it on a broader scale. The goal is to help public sector clients get support that is customized and appropriate for their audit, risk, and compliance work.





# How is Fraud Affecting Higher Education in a Post-Pandemic World?

Katja Freeman, Principal Public Sector, Diligent

February 22, 2024 © 2023 Diligent Corporation

#### Agenda

Overview of where fraud can be prevented, detected, and deterred in an organization

Do you have a comprehensive internal control framework and risk assessment in place to fight fraud? What does the risk profile look like for the departments you are auditing?

- Introduction
- Fraud in Higher Ed what has changed?
- Analytics , Automation, Visualization
- Continuous Auditing and Continuous Monitoring
- ERM



#### **Opportunity**

Decentralized
environment;
sensitive information;
different funding
streams

More people were impacted finan cially

Fraud Triangle

**Incentive** 

Rationalization



#### **Opportunity**

Decentralized environment; sensitive information; different funding streams

More people were impacted financially

Fraud Triangle People don't appreciate me; tuition is so high anyway etc.

**Incentive** 

Rationalization



#### Polling Question No. 1

Have you increased your efforts in detecting fraud since the pandemic?

- 1. Yes
- 2. No
- 3. I don't know
- 4. We don't have problems with fraud



## Impacts of Fraud

"The typical amount of revenue lost to fraud is reported at 5%1" (in reference to occupational fraud)



## Organization-Wide Effort

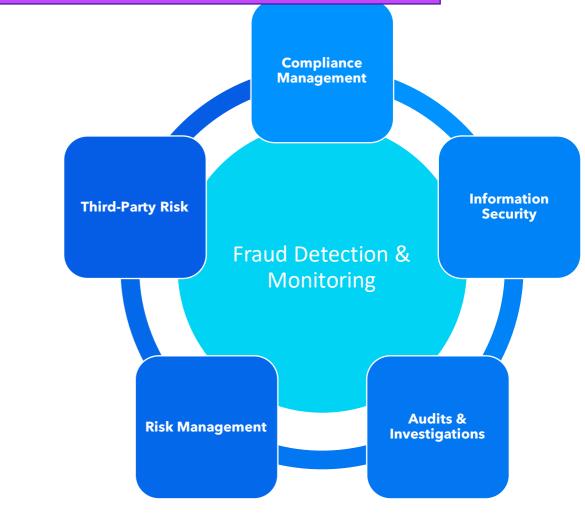
Prevention



Detection



Improvements





#### Admission Scandals in 20

# Actresses, Business Leaders and Other Wealthy Parents Charged in U.S. College Entry Fraud











Fifty people in six states were accused by the Justice Department on Tuesday of taking part in a major college admission scandal. They include Hollywood actresses, business leaders and elite college coaches. Steven Senne/Associated Press

#### By Jennifer Medina, Katie Benner and Kate Taylor

March 12, 2019

阅读简体中文版。閱讀繁體中文版

A teenage girl who did not play soccer magically became a star soccer recruit at Yale. Cost to her parents: \$1.2 million.

A high school boy eager to enroll at the University of Southern California was falsely deemed to have a learning disability so he



More online options

#### **Greater Reliance on Technology**



Move to online and hybrid learning -> Required processes and infrastructure supporting online learning

Advantage: Allowed access to more students to access institutions that they could not have attended before

Disadvantage: Fraudsters and bots have taken advantage of an environment that is increasingly vulnerable to fraud

Higher reliance on technology increases vulnerability for incidences of fraud without the right controls



Cont.

#### **Bot Activity**



#### Allows for massive increase in outreach

- Short time on IP address.
- Similar email patterns dissimilar from student name
- Consecutive ID numbers
- Similar pattern in length of sentences or paragraphs

#### Potential solutions:

- -> Require proof of identity to create an account
- -> Monitor website traffic for signs of bot activity



#### Polling Question No. 2

Has your institution increased the number of online classes since 2022?

- 1. Yes
- 2. No
- 3. I don't know



#### Unintended consequences

Application fees



By Marjorie Cortez | Feb 2, 2024, 2:11pm MST

application fees for all in-state students?













#### Impersonating enrollees

**Ghost Students** 



#### San Francisco Chronicle

Subscribe

Sign in

# Thousands of 'ghost students' are applying to California colleges to steal financial aid. Here's how

Nobody knows how much money the fraudsters have managed to grab by impersonating enrollees.

By Nanette Asimov

Updated June 4, 2023 9:34 a.m.









Cont.

#### Impersonation of real students

Example: In the spring of 2022, the Salt Lake Community College received thousands of fraudulent applications. Likely attempts to receive federal Pell grants.

More sophisticated attackers are impersonating real students and apply for financial aid on their behalf.

- -> More difficult to defend as a review is likely to find legitimate student data.
- -> What can you do to prevent this from happening in the first place?

Use of data from real people or deceased individuals:

- Birth dates in the 60s and 70s; increase of alternative students
- Use of information from death certificates



Cont.

#### Theft of student information to commit fraud

- Vulnerabilities: weakness of university systems
  - Outdated technology makes it easier to for hackers to attack
    - → Update technology
    - → Conduct regular vulnerability reviews
    - → Add security measures such as multi-factor authentication
  - Example: Attacks are becoming more sophisticated with SQL attacks through online forms on a Higher Ed website that is meant to support students and is instead used by hackers.
  - Credential stuffing: Use of compromised user name and password combinations from other breaches to access accounts for financial gains or to access research data.
    - -> Need for training on cybersecurity best practices for staff, faculty, and students



Cont.

#### FedRamp Autorization

Increase in cybersecurity attacks in Higher Ed

How can FedRAMP authorization potentially help?

See video on the next slide





#### Polling Question No. 3

Has student enrollment increased at your institution since 2022?

- 1. Yes
- 2. No
- 3. I don't know



## What Data Can Do for You

"Proactive data monitoring was associated with 52% lower losses and frauds detected in half the time.1"



- Review 100% of data for indicators of fraud
- Automate tasks to increase resource capacity
- Quickly respond to identified fraud real time



# Types of Analysis Testing



#### Ad Hoc/Sampling:

- Manual
- Time Consuming
- Element of Human Error

#### Continuous:

- 100% Coverage
- Real time notifications
- Quickly covers large volumes of data

## **Maturity Model**





Ad Hoc/Manual

testing as needed for

both process and risk

Focus is manual

based analysis

#### **No Process**

No Data Analytic Program Exists today; rely on canned reports



#### Repeatable

**Processes** repeatable with Data Analytic tool but still requires manual execution



#### **Automated**

**Processes** automated and require little to no manual action



#### **Continuous**

Investigations and remidation of Data Analytic Program analysis now part of overall process, and real time efficiency is gained

#### Continuous Monitoring/Risk Review vs. Continuous Auditing

Continuous monitoring and auditing are extremely important to identify and protect against fraud.

-> Monitoring transactions and looking for anomalies.

Monitor and review risk not once a year but continuously. Can be linked to a risk assessment; that review needs to be done regularly to understand the changing risk environment.

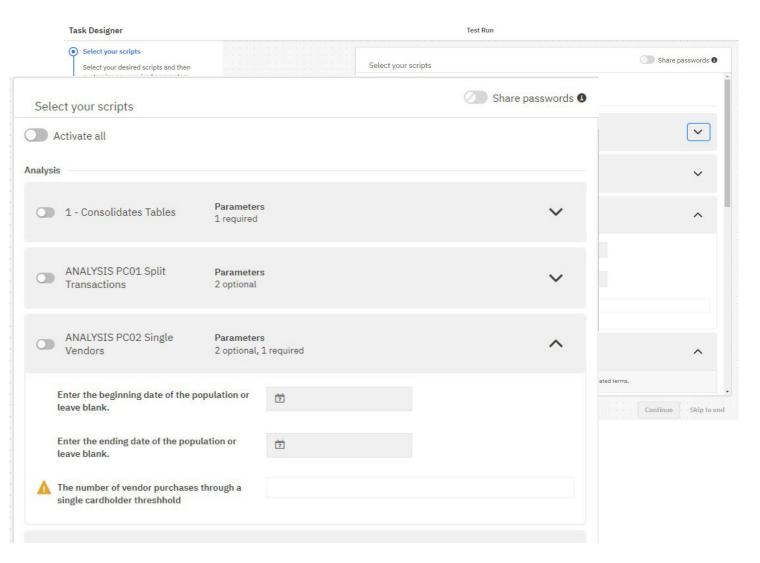
Continuously audit data from recommendations to see if the remediation was successful. Test the controls.





#### **Set Parameters**

- Easy for non-technical users to use
- Enter analytic parameters
- Set required and optional parameters
- Easy to track which parameters were set and to replicate analytics







## **Reporting Results**

Results / Your first collection
2 - Weekend Access Monitoring

▦	Table View	+ Add Visualization									2 - Weekend Acce	ess Monit 303 Records Save
	Priority	▼ Status	▼ Accessdatetime	▼ Accesspoint	▼ C dayofweek	Y	Duration mins T Empdept	▼ Employee email ▼	Empname	▼ Empno	▼ Facility	Manager
	High	Open	Aug 22, 2015 4:21:12 AM	W1	Saturday		33 Finances	danielle_cotton@example.com	Danielle Cotton	00060115	DV1	Greg O'Donell
	High	Open	Aug 22, 2015 4:21:12 AM	W1	Saturday		178 Payroll	selma_palmer@example.com	Selma Palmer	00060117	DV1	Cory Burns
	Low	Open	Aug 22, 2015 4:21:17 AM	N2	Saturday		53 Finances	keegan_douglas@example.com	Keegan Douglas	00060999	DV1	Greg O'Donell
	High	Open	Aug 22, 2015 4:21:26 AM	W1	Saturday		173 Sales and Marketin	g ronan_george@example.com	Ronan George	00061106	DV1	Salvatore Fernandes
	Low	Open	Aug 22, 2015 4:21:36 AM	W2	Saturday		107 Legal Department	sylvia_lawson@example.com	Sylvia Lawson	00061119	DV1	Taylor Sanderson
	High	Open	Aug 22, 2015 4:21:38 AM	W1	Saturday		35 Research and Deve	lo rhea_sharpe@example.com	Rhea Sharpe	00061125	DV1	Kennedy Dupree
	Low	Open	Aug 22, 2015 4:21:59 AM	N2	Saturday		133 Legal Department	oprah_hess@example.com	Oprah Hess	00065002	DV1	Taylor Sanderson
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		45 Public Relations	berk_finley@example.com	Berk Finley	00070012	DV1	Jerry Chen
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		3 Customer Service	stacey_edwards@example.com	Stacey Edwards	00070015	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		56 Advertising	veda_buck@example.com	Veda Buck	00070016	DV1	Josh Wood
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		41 Accounting	stone_kim@example.com	Stone Kim	00070019	DV1	Barbara Trites
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		48 Customer Service	meghan_payne@example.com	Meghan Payne	00070021	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		60 Sales and Marketin	g shelly_pierce@example.com	Shelly Pierce	00070025	DV1	Salvatore Fernandes
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		147 Customer Service	macaulay_scott@example.com	Macaulay Scott	00070027	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		54 Human Resources	paki_klein@example.com	Paki Klein	00070029	DV1	Sebastian Kemp
	Low	Open	Aug 22, 2015 4:22:06 AM	N2	Saturday		58 Tech Support	piper_hart@example.com	Piper Hart	00070040	DV1	Nathan Samuels
	Low	Open	Aug 22, 2015 4:22:12 AM	N2	Saturday		28 Human Resources	cassandra_gutierrez@exampl	Cassandra Gutierrez	00070041	DV1	Sebastian Kemp
	Low	Open	Aug 22, 2015 4:22:12 AM	N2	Saturday		152 Human Resources	devin_garza@example.com	Devin Garza	00070042	DV1	Sebastian Kemp
	Low	Open	Aug 22, 2015 4:22:12 AM	N2	Saturday		41 Customer Service	quintessa_black@example.com	Quintessa Black	00070045	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:22:19 AM	W2	Saturday		37 Research and Deve	lo rachel_nieves@example.com	Rachel Nieves	00070060	DV1	Kennedy Dupree
	Low	Open	Aug 22, 2015 4:22:24 AM	N2	Saturday		59 Media Relations	fitzgerald_jordan@example.c	Fitzgerald Jordan	00070099	DV1	Sam Papers
	Low	Open	Aug 22, 2015 4:22:24 AM	N2	Saturday		45 Public Relations	britanney_salinas@example.c	Britanney Salinas	00070100	DV1	Jerry Chen
	Low	Open	Aug 22, 2015 4:22:24 AM	N2	Saturday		159 Customer Service	rowan_langley@example.com	Rowan Langley	00070101	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:22:24 AM	N2	Saturday		41 Public Relations	charde_edwards@example.co	. Charde Edwards	00070103	DV1	Jerry Chen
	Low	Open	Aug 22, 2015 4:22:26 AM	E2	Saturday		32 Research and Deve	lo arthur_hayden@example.com	Arthur Hayden	00070132	DV1	Kennedy Dupree
	Low	Open	Aug 22, 2015 4:22:26 AM	E2	Saturday		31 Quality Assurance	angela_miles@example.com	Angela Miles	00070139	DV1	Melissa Leung
	Low	Open	Aug 22, 2015 4:22:26 AM	E2	Saturday		87 Research and Deve	lo hu_hull@example.com	Hu Hull	00070159	DV1	Kennedy Dupree
	Low	Open	Aug 22, 2015 4:22:26 AM	E2	Saturday		25 Asset Managemen	giacomo_scott@example.com	Giacomo Scott	00070182	DV1	Mikayla Ipsey
	Low	Open	Aug 22, 2015 4:22:26 AM	E2	Saturday		60 Tech Support	darrel_bender@example.com	Darrel Bender	00070200	DV1	Nathan Samuels
	High	Open	Aug 22, 2015 4:22:26 AM	W1	Saturday		54 Customer Service	cally_bullock@example.com	Cally Bullock	00070203	DV1	Trevor Blumfield
	Low	Open	Aug 22, 2015 4:23:19 AM	N2	Saturday		51 Customer Service	shaine_petersen@example.co	Shaine Petersen	00070211	DV1	Trevor Blumfield

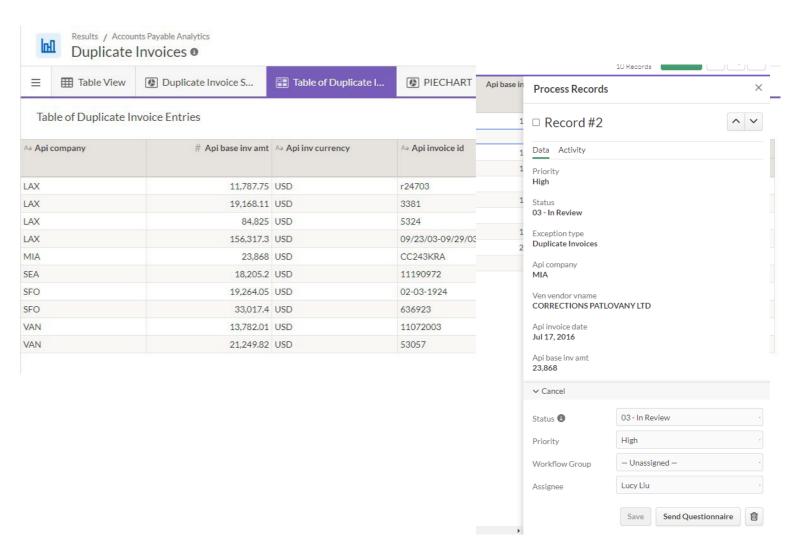


#### **Process Results in the Platform**

- Full audit trail of record changes and edits in the platform.
- Filter results and process records.
- Develop remediation processes & request additional information from stakeholders through integrated questionnaires.

#### **Benefits**

- Process your analytic results all in one place.
- ✓ Investigate exceptions and drill down deeper into the data.
- Integrated communication within a record for internal discussions







#### **Fraud Assessment**

INCIDENT TRENDLINE [KR]



Jun, 2020

#### **Hotline Summary**

The fraud hotline provides tips on activities that may be fraudulent in nature. Whether intentional or not. We've broken down Fraud into two categories, operational and financial, though the two categories are not mutually exclusive. In some cases there may be an observed incident or concern that presents an increased risk of fraud for processes that are both financial and

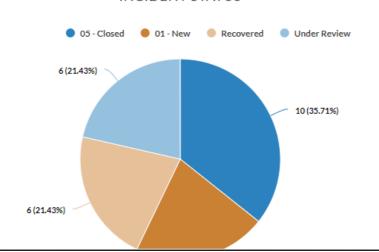
NUMBER OF CLOSED INCIDENTS Kal

0

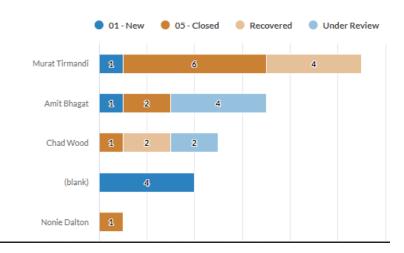
#### Investigations by the Numbers

As stewards of the people of Texas we take great pride in any reduction in reported incidents as we make constant improvement efforts to curb potential fraud like behaviors which is not possible without the public's participation in our Hotline Program. At the time an incident is reported a member of our fraud investigation team is assigned for inspection. Records with an open status indicate a record has been recently submitted and assigned. Under review means the investigation has

#### INCIDENT STATUS



#### ASSIGNED INCIDENTS BY ASSIGNEE AND STATUS





Apr, 2019

### **Example of Dashboard Reporting**





#### Polling Question No. 4

Do you use analytics as part of your audit work?

- 1. Yes
- 2. No
- 3. I don't know



#### COSO

#### Principle 8

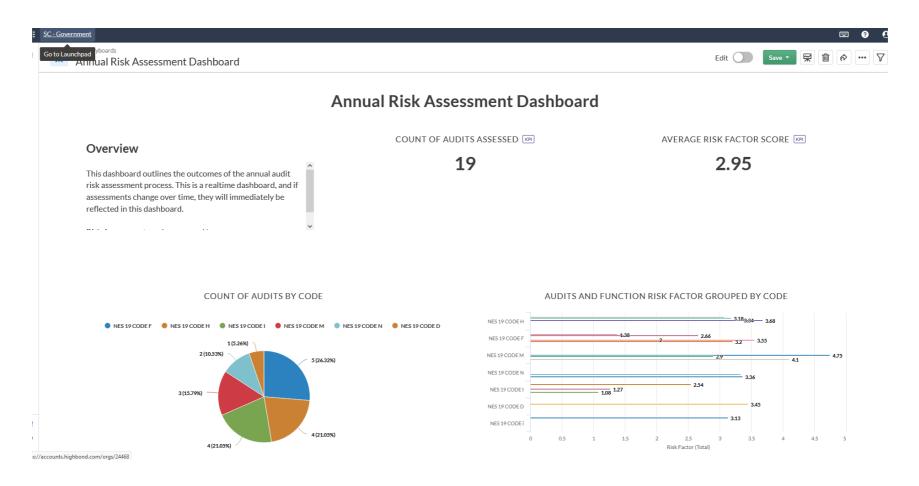
One of the risk assessment component principles states: "The organization considers the potential for fraud in assessing risks to the achievement of objectives."

COSO Guidance: Fraud Risk Management Guide, 2<sup>nd</sup> Edition, 2023



#### **Annual Risk Assessment Dashboard**

Risk Scores and Risk Coverage across the Organization





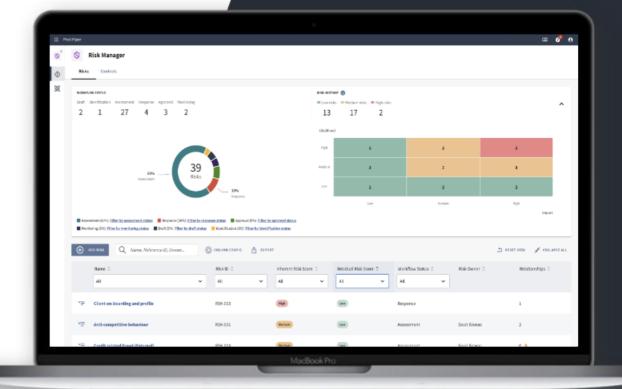
#### Centralize risk in one secure platform

Manage strategic and operational risk in a single source of truth

#### **Enterprise Risk Management**

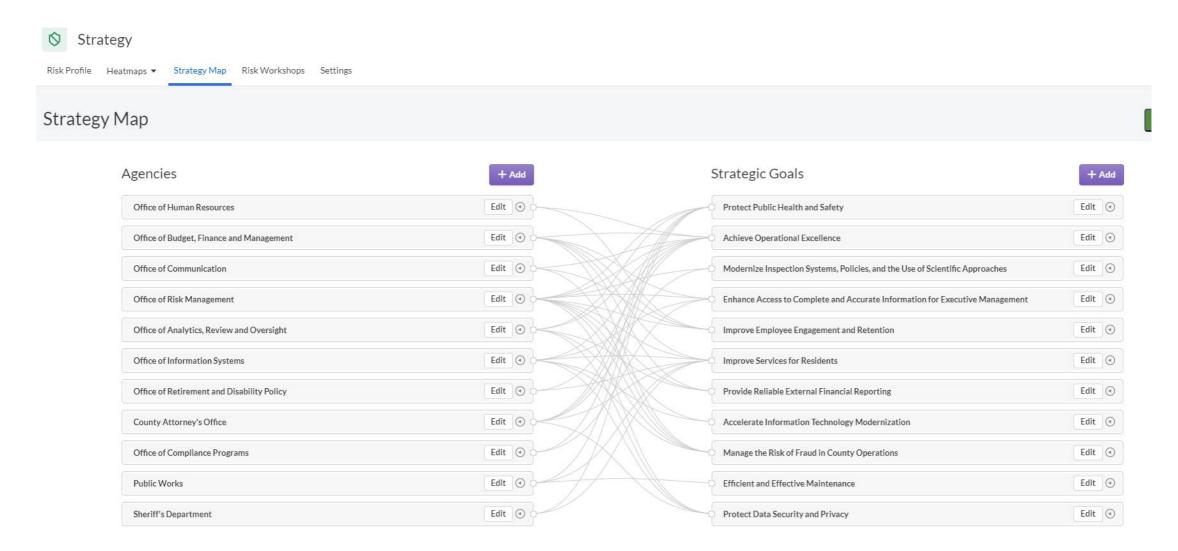
Identify, assess and mitigate risk in a secure platform for increase efficiency, scalability and visibility for the C-suite and Board.

- Intuitive and user-friendly interface allows for easy navigation of platform and single view of risk
- Workflow automation allows for more efficient and effective risk assessments, including a best practice ISO 31000 risk management workflow
- Share a standardized dashboard of strategic risks to leadership and the board





#### Map Operational Risks to Annual Risk Assessment and Possibly ERM Framework





Cont.

#### **Good practices**

Conduct a fraud risk assessment - include planning step on fraud in each audit

Communicate with ERM program director and risk owners to understand their risk identification and mitigation efforts

Discuss fraud examples and best practices with other universities and colleges

Recommend multifactor authentication when possible to IT

Update technology

Use analytics and automation

Recommend regular cybersecurity training

Have a fraud hotline and formalize the process to report fraud, waste, and abuse







## Stay in touch

Katja Freeman

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Thank you!

## Diligent



## Questions?





#### Announcements

#### **Upcoming ACUA Webinar**

March 28<sup>th</sup> - Enrollment Management *To be presented by Baker Tilly* 



ACUA Spring Virtual Summit 2024

Tuesday, April 9, 2024 - Friday, April 12, 2024

**Early bird registration ends February 29th, 2024,** so act fast to ensure your place amongst your peers and the top minds in the internal auditing industry!





#### **Stay Updated**

- The College and University Auditor is ACUA's official journal. Current and past issues are posted on the ACUA website.
- News relevant to Higher Ed internal audit is posted on the front page. Articles are also archived for your reference under the Resources/ACUA News.

#### **Solve Problems**

- Discounts and special offers from ACUA's Strategic Partners
- Kick Starters
- Risk Dictionary
- Mentorship Program
- NCAA Guides
- Resource Library
- Internal Audit Awareness Tools
- Governmental Affairs Updates
- Survey Results
- · Career Center.....and much more.

#### **Get Involved**

- The latest Volunteer openings are posted on the front page of the website.
- Visit the listing of Committee Chairs to learn about the various areas where you might participate.
- Nominate one of your colleagues for an ACUA annual award.
- · Submit a conference proposal.
- · Present a webinar.
- Become a Mentor
- Write an article for the C&U Auditor.
- · Write a Kick Starter.

#### **Connect with Colleagues**

- Subscribe to one or more Forums on the Connect ACUA to obtain feedback and share your insights on topics of concern to higher education internal auditors.
- Search the Membership Directory to connect with your peers.
- Share, Like, Tweet & Connect on social media.

#### **Get Educated**

- Take advantage of the several FREE webinars held throughout the year.
- Attend one of ACUA conferences:
   Audit Virtual Spring Summit
   AuditCon (September 15-19)

Contact ACUA Faculty for training needs.



Join us for our upcoming webinar.

